# IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS, EASTERN DIVISION

MIKE HARRIS and JEFF DUNSTAN, individually and on behalf of a class of similarly situated individuals,	) ) )
Plaintiffs,	) Case No. 1:11-5807
v.	) Hon. James F. Holderman
COMSCORE, INC., a Delaware corporation,	) Magistrate Judge Kim )
Defendant.	) ) )

PLAINTIFFS' REPLY IN SUPPORT OF THEIR SUPPLEMENTAL MOTION FOR CLASS CERTIFICATION

## TABLE OF CONTENTS

iii miiidem	ENT
	ent is a Common Issue to Plaintiffs and the Class That Predominates Any Individual Issues comScore Tries to Invent
1.	Consent is a common issue as comScore used uniform dialog boxes and ULAs
2.	Assuming any Class member consented to monitoring, the disclosures and ULA will determine whether permission extended to comScore6
3.	Whether comScore exceeded any consent hinges on OSSProxy's uniform design and functionality7
	dentification and Ascertainability of Class Members Relies on Objective ria, Thus Supporting Predominance, Superiority, and Typicality9
	of comScore's Claim-Specific Arguments, Asserted as Barriers to Rule (3)'s Requirements, Can Defeat Certification of the Class and Subclass
23(b)	of comScore's Claim-Specific Arguments, Asserted as Barriers to Rule
<b>23(b)</b> 0	of comScore's Claim-Specific Arguments, Asserted as Barriers to Rule (3)'s Requirements, Can Defeat Certification of the Class and Subclass
23(b) 1. 2.	of comScore's Claim-Specific Arguments, Asserted as Barriers to Rule (3)'s Requirements, Can Defeat Certification of the Class and Subclass
23(b) 1. 2. 3.	of comScore's Claim-Specific Arguments, Asserted as Barriers to Rule (3)'s Requirements, Can Defeat Certification of the Class and Subclass

## TABLE OF AUTHORITIES

## **UNITED STATES SUPREME COURT CASES:**

Havens Realty Corp. v. Coleman, 455 U.S. 363 (1982)	12
UNITED STATES CIRCUIT COURT OF APPEALS CASES:	
Barnes v. Am. Tobacco Co., 161 F.3d 127 (3d Cir. 1998)	10
Butler v. Sears, Roebuck & Co., 702 F.3d 359 (7th Cir. 2012)	9
Cameron v. E. M. Adams & Co., 547 F.2d 473 (9th Cir. 1976)	12
Culver v. City of Milwaukee, 277 F.3d 908 (7th Cir. 2002)	14
Deckard v. Gen. Motors Corp., 307 F.3d 556 (7th Cir. 2002)	7
Equip. Fin., LLC v. Hutchison, 487 F. App'x 25 (3d Cir. 2012)	6
Gene And Gene LLC v. BioPay LLC, 541 F.3d 318 (5th Cir. 2008)	3
In re Monumental Life Ins. Co., 365 F.3d 408 (5th Cir. 2004)	12
Johnson v. Meriter Health Servs. Employee Ret. Plan, 702 F.3d 364 (7th Cir. 2012)	14
Marcatante v. City of Chicago, Ill., 657 F.3d 433 (7th Cir. 2011)	5
Marcus v. BMW of N. Am., LLC, 687 F.3d 583 (3d Cir. 2012)	10
Murray v. GMAC Mortg. Corp., 434 F.3d 948 (7th Cir. 2006)	15
Nat'l Prod. Workers Union Ins. Trust v. Cigna Corp., 665 F.3d 897 (7th Cir. 2011)	4
Stillmock v. Weis Mkts., Inc., 385 F. App'x 267 (4th Cir. 2010)	15
Suzlon Energy Ltd. v. Microsoft Corp., 671 F.3d 726 (9th Cir. 2011)	5
Theofel v. Farey-Jones, 359 F.3d 1066 (9th Cir. 2004)	5
United States v. Steiger, 318 F.3d 1039 (11th Cir. 2003)	15
United States v. Szymuszkiewicz, 622 F.3d 701 (7th Cir. 2010)	8
Waste Mgmt. Holdings, Inc., 208 F.3d 288 (1st Cir. 2000)	12

Williams v. Sinclair, 529 F.2d 1383 (9th Cir. 1975)
UNITED STATES DISTRICT COURT CASES:
Boundas v. Abercrombie & Fitch Stores, Inc., 280 F.R.D. 408 (N.D. Ill. 2012)
Brahmana v. Lembo, No. C-09-00106 RMW, 2009 WL 1424438 (N.D. Cal. May 20, 2009)8
CE Design v. Beaty Const., Inc., No. 07 C 3340, 2009 WL 192481 (N.D. Ill. Jan. 26, 2009)10
Chance v. Ave. A, Inc., 165 F. Supp. 2d 1153 (W.D. Wash. 2001)
Cousineau v. Microsoft Corp., No. C11-1438-JCC, dkt. 38 (W.D. Wash. June 22, 2012)15
DirecTV, Inc. v. Schulien, 401 F. Supp. 2d 906 (N.D. Ill. 2005)
Forman v. Data Transfer, Inc., 164 F.R.D. 400 (E.D. Pa. 1995)
G.M. Sign, Inc. v. Brink's Mfg. Co., No. 09 C 5528, 2011 WL 248511 (N.D. III. Jan. 25, 2011)
In re Apple & AT & TM Antitrust Litig., 596 F. Supp. 2d 1288 (N.D. Cal. 2008)13
In re DoubleClick Inc. Privacy Litig., 154 F. Supp. 2d 497 (S.D.N.Y. 2001)15
In re Intuit Privacy Litig., 138 F. Supp. 2d 1272 (C.D. Cal. 2001)
In re Subpoena To Huawei Techs. Co., 720 F. Supp. 2d 969 (N.D. Ill. 2010)7
In re Toys R US, Inc. Privacy Litig, No. 00-cv-2746, 2001 WL 34517252 (N.D. Cal. Oct. 9, 2001)
Kavu v.Omnipak Corp., 246 F.R.D. 642 (W.D. Wash. 2007)
Kleiner v. First Nat. Bank of Atlanta, 97 F.R.D. 683 (N.D. Ga. 1983)
Lifanda v. Elmhurst Dodge, No. 99C5830, 2001 WL 755189 (N.D. Ill. July 2, 2011)
Seeger v. AFNI, Inc., No. 05-cv-0714, 2006 WL 2290763 (E.D. Wis. Aug. 9, 2006)4
Shefts v. Petrakis, No. 10-CV-1104, 2011 WL 5930469 (C.D. Ill. Nov. 29, 2011)
Thompson v. Jiffy Lube Int'l, Inc., 250 F.R.D. 607 (D. Kan. 2008)
STATE COURT CASES:
Caligiuri v. First Colony Life Ins. Co., 742 N.E.2d 750 (III. App. Ct. 2000)

Knickman v. Midland risk ServsIll., Inc., 700 N.E.2d 458 (Ill. App. Ct. 1998)	5-7
People v. Bush, 157 Ill. 2d 248, 254, 623 N.E.2d 1361 (1993)	5
State Farm Fire & Cas. Co. v. Rixecker, 184 Ill. Appl. 3d 506, 540 N.E.2d 436 (1989)	6
MISCELLANEOUS:	
Manual for Complex Litigation, § 21.222 (4th ed. 2004)	.10

#### I. INTRODUCTION

comScore is in a difficult position. On the one hand, to argue that all panelists consented to its monitoring, Defendant must embrace the underlying uniformity of this case—*i.e.*, the presentment of form disclosures and User License Agreements ("ULAs") accompanying every installation of OSSProxy, and the common design and operations of the software. On the other, if it's to have any chance of avoiding class certification, comScore must find ways to downplay the legal significance of these uniform facts. No surprise, it tries to do just that.

comScore's opposition brief ignores the uniformity of the Class members' claims and exaggerates the relevance of supposed individual issues. But contrary to comScore's logic, whether panelists provided consent is an entirely objective inquiry—contractual intent is derived from the language of the agreement, not from the subjective mindset of the contracting parties. As a result, rather than depending on what any Class member may have thought about comScore's authority to track their computing habits, the provision and scope of consent is the same for everyone: comScore presented its tracking software—OSSProxy—to each Class member in the *same* way, displayed to Class members the *same* ULAs and the *same* disclosures in the process, and designed OSSProxy to function in the *same* manner on their computers. Put simply, Plaintiffs and each Class member share the same experience when it comes to comScore's tracking software—rendering certification appropriate.

comScore's other arguments fare no better. As established in Plaintiffs' opening brief:

- Rule 23 numerosity exists because there have been millions of installations of OSSProxy onto the computers of consumers nationwide;
- Rule 23 commonality and typicality exist because Plaintiffs and each Class member downloaded OSSProxy from one of comScore's bundling partners, each was

Except, of course, for the Subclass, which was not presented with the full ULA at installation. (Pls. Br. at 3.) This qualification is presumed throughout this brief.

presented with a form ULA, each accepted the ULA through the same online process, and each was subjected to the same "core" tracking software;

- Adequacy of Representation exists. Neither the Plaintiffs nor Class Counsel has any
  interest adverse to the Class. Class Counsel are experienced in class action litigation,
  and will continue to vigorously represent the Class members' interests;
- Common issues predominate. comScore used uniform disclosures, uniform ULA terms, a uniform installation process, and designed OSSProxy to perform the same way on each panelist's computer. Thus, the case resolves—in a single stroke—the scope of any consent obtained and whether comScore exceeded that scope; and
- Class proceedings are superior to the millions of individual suits that would need to be (but would never be) filed to redress comScore's unlawful practices.

Though comScore posits in its opposition brief that Plaintiffs' "claims are not amenable to class-wide resolution," it hardly addresses Rule 23. Instead, Defendant argues only that:

- Commonality and predominance can't be satisfied because consent "is inherently an individual, not a common, question";
- Individual, not common, questions (mainly focused on consent and the merits of Plaintiffs' claims) predominate;
- Superiority isn't satisfied because consent and class membership require individual inquiries, and statutory damages are sufficient to incentivize individual lawsuits; and
- the Class cannot be ascertained without a person-by-person analysis.

Each of comScore's attacks fails. First, the form disclosures and ULAs, and identical design and operation of OSSProxy, ensure that all issues of consent rise and fall on common questions. Second, the simple question of whether OSSProxy was installed (*i.e.*, it either was or wasn't), objectively *identifies* all Class members. And third, none of comScore's claim-specific attacks defeats certification. The Court should certify the Class and Subclass accordingly.

#### II. ARGUMENT

A. Consent is a Common Issue to Plaintiffs and the Class That Predominates Over Any Individual Issues comScore Tries to Invent.

comScore primarily argues that Plaintiffs can't satisfy Rule 23 commonality and

predominance because, supposedly, consent is "inherently an individual, not a common, question." (Def. Br. at 14.) But comScore neglects key facts—namely, that it used form disclosures and a form ULA, which comScore presented to every installer of OSSProxy, and that its software functioned the same way on each Class member's computer. Ultimately, a merits analysis will determine whether *any* Class member consented to (1) OSSProxy's monitoring, (2) the transmission of their data to comScore, and (3) the scope of OSSProxy's data collection.

1. Consent is a common issue as comScore used uniform dialog boxes and ULAs. comScore argues that determining Class member consent requires individualized inquiries. Not true. comScore cites a single case for the assertion that "[c]onsent is a class-member-specific inquiry where . . . the defendant submits evidence showing that it elicited consent from class members." (Def. Br. at 25 (citing G.M. Sign, Inc. v. Brink's Mfg. Co., No. 09 C 5528, 2011 WL 248511, at \*8 (N.D. Ill. Jan. 25, 2011).) But nothing about G.M. Sign stands for such a sweeping rule of law. Cf. Lifanda v. Elmhurst Dodge, No. 99-cv-5830, 2001 WL 755189, at \*3 (N.D. Ill. July 2, 2011) (collecting cases) ("Courts in this Circuit have repeatedly held that 'claims arising out of form contracts are particularly appropriate for class action treatment."). Rather, G.M. Sign was decided "on the facts of [the] case" because, there, whether the defendant had consent to send junk faxes required inquiries into its prior dealings with each class member, not "generalized proof." 2011 WL 248511, at \*8 (i.e., "whether each . . . [gave] permission or [had] an established business relationship with the defendant at the pertinent time.").<sup>2</sup>

Consent in this case, by contrast, doesn't turn on prior dealings with comScore. Whether

Likewise, in *Gene And Gene LLC v. BioPay LLC*—relied upon by *G.M. Sign*—the Third Circuit observed that consent *can be* commonly decided for cases advancing a "theory employing generalized proof to establish liability." 541 F.3d 318, 327-28 (5th Cir. 2008) (citing *Forman v. Data Transfer, Inc.*, 164 F.R.D. 400, 402 (E.D. Pa. 1995); *Kavu v.Omnipak Corp.*, 246 F.R.D. 642, 645 (W.D. Wash. 2007)).

any consumer consented to monitoring requires a purely objective analysis of the written disclosures and/or ULA supposedly presented to every installer of OSSProxy. These written documents are *uniform*—both in terms of their content and presentation—and comScore has offered no other explanation for how one might consent to monitoring (because there isn't any). Hence, consent does not turn on individual class members' "different levels of understanding." (See Def. Br. at 15); Nat'l. Prod. Workers Union Ins. Trust v. Cigna Corp., 665 F.3d 897, 901-02 (7th Cir. 2011) (citation omitted) ("[i]n assessing whether contracting parties have mutually assented to a contract . . . the parties' subjective intentions are irrelevant"); see also Kleiner v. First Nat. Bank of Atlanta, 97 F.R.D. 683, 692 (N.D. Ga. 1983) ("When viewed in light of Rule 23, claims arising from interpretations of a form contract appear to present the classic case for treatment as a class action . . . . ") (collecting cases); Seeger v. AFNI, Inc., No. 05-cv-0714, 2006 WL 2290763, at \*4-5 (E.D. Wis. Aug. 9, 2006) (finding adhesion contracts well-suited to class certification). Thus, if OSSProxy's actual functionality was not described through the disclosures and ULA—or if an inaccurate description of its collection practices was used instead—then no Class member (and, likewise, no "authorized user" installing OSSProxy on behalf of a Class member (see Def. Br. at 20)), could have consented to monitoring. (See Pls. Br. at 22-23.)

The ULA itself drives this point home. The disclosures and ULA offer two (and only two) assurances that "confidentially personally identifiable information" ("PII") would not be collected. First, that PII will be "filtered." (*See* Def. Br. at 4.) Second, that inadvertently collected PII will be "purged." (*See id.*) But as noted earlier, (Pls. Br. at 13-14), and confirmed by comScore's opposition, (*see* Def. Br. at 8-10), and its Rule 30(b)(6) designee—who agreed that "filtering and fuzzifying are two different things," (Pls. Br. at 14)—OSSProxy wasn't designed to "filter" *any* PII (it all gets collected, while attempting to "fuzzify" or "obscure"

identified PII before transmission to comScore's servers) or "purge" *any* inadvertently collected PII (it is "manually obscured" if comScore employees catch it)—a process that, according to comScore's own expert, is "not accurately described" by the term "purged" (Pls. Br. at 15 n.25.)<sup>3</sup>

Thus, because comScore designed OSSProxy to collect data in a manner contrary to its ULA's express provisions (and failed to disclose material aspects of its actual monitoring and collection practices) any consent arguably provided by panelists is vitiated. *See Theofel v. Farey-Jones*, 359 F.3d 1066, 1073 (9th Cir. 2004) (holding that "Section 2701(c)(1) [of the SCA]... provides no refuge for a defendant who procures consent by exploiting a known mistake that relates to the essential nature of his access"); *cf. People v. Bush*, 623 N.E.2d 1361, 1364 (Ill. 1993) ("If . . . the defendant gains access to the victim's residence through trickery and deceit . . . his entry is unauthorized and the consent given vitiated because the true purpose for the entry exceeded the limited authorization granted."). Whether the Court agrees with Plaintiffs' interpretation will be a key merits determination. For now, it suffices that the answer turns on these form documents and is common to the entire Class.

Finally, the outcome remains the same regardless of whether consent is evaluated under an express written or implied-in-fact<sup>4</sup> theory. comScore suggests that "if . . . [the] ULA is unenforceable . . . [then] no evidence showing generalized consent or a lack thereof would be available to the Court." (Def. Br. at 19.) But this overlooks that because either approach will turn

At this point, these distinctions—*i.e.*, the design of OSSProxy to neither filter nor purge PII—have been conceded by comScore. Both were a focus of Plaintiffs' opening brief (*see* Pls. Br. at 13-16), but went unaddressed by comScore's opposition. That concession is not all that surprising, given comScore's own selected terms (*i.e.*, "filter" and "purge") and the deposition testimony of its witnesses.

Of course, the uniform presentation and substance of these written documents show that no Class member could have impliedly consented to comScore's conduct. *See Suzlon Energy Ltd. v. Microsoft Corp.*, 671 F.3d 726, 731 (9th Cir. 2011) (no implied consent to disclose plaintiff's records under ECPA where plaintiff relied upon Hotmail's written terms of service); *see also Marcatante v. City of Chicago, Ill.*, 657 F.3d 433, 440 (7th Cir. 2011) (citation omitted) (implied contracts "consist[] of obligations arising from an agreement where an agreement *has not been* expressed in words").

on the same "facts and circumstances" of OSSProxy's download and installation (*i.e.*, the uniform contents and presentation of the disclosures and ULA), the resulting analysis remains objective and uniform. *See*, *e.g.*, *Equip. Fin.*, *LLC v. Hutchison*, 487 F. App'x. 25, 28 (3d Cir. 2012) (citation omitted) ("stating that the existence and nature of an implied-in-fact contract is determined by the parties' 'outward and objective manifestations of assent, as opposed to their undisclosed and subjective intentions."). Moreover, because comScore had reason to know that *no* panelist could have expressly consented to its wholly *un*disclosed data collection practices, *see supra* § I.A.1, it cannot have "reasonably believed [it nevertheless] had some kind of implied consent." *See State Farm Fire & Cas. Co. v. Rixecker*, 540 N.E.2d 436, 438 (Ill. App. Ct. 1989). As such, comScore cannot avoid the objective analysis accompanying all issues of consent surrounding the download and installation of OSSProxy.

In time, comScore must contend with these form descriptions of OSSProxy's operation. Presently, it matters that the same documents were presented in the same way to potential panelists, thus permitting an objective analysis of Class members' consent (or lack thereof).

2. Assuming any Class member consented to monitoring, the disclosures and ULA will determine whether permission extended to comScore.

With respect to the ULAs' silence about comScore's role, comScore insists that whether it had any rights to enforce the ULA "is a complete red herring." (Def. Br. at 15.) Defendant reasons that a party that isn't even mentioned in an agreement but purports to obtain customer consent can enforce the agreement—because all that matters is that "[t]he ULA tells users about the monitoring that will take place." (*Id.*) Failing that, comScore asks the Court to presume that its subsidiary companies (*i.e.*, each ULA's "sponsor") were acting as its agents. (*Id.* (citing *Caligiuri v. First Colony Life Ins. Co.*, 742 N.E.2d 750, 756 (Ill. App. Ct. 2000).) <sup>5</sup>

On this point, comScore seeks support from *Knickman v. Midland risk Servs.-Ill., Inc.*, 700

Putative Class members never consented to the monitoring of their every online move without caring who was watching. That point aside, the ULA expressly states that it's between a sponsoring corporation (never comScore) and an end user and that it creates *no* third party rights (Pls. Br. at 10.) Thus, comScore's rights (if any) as a party to the ULA is a common question of fact. *See Deckard v. Gen. Motors Corp.*, 307 F.3d 556, 561 (7th Cir. 2002). Further, it is a factual question as to whether subsidiary companies (*e.g.*, TMRG, Inc. or VoiceFive, Inc.) were acting as agents—a question that comScore has not offered any evidence on—thus posing more questions common to the Class. *Caligiuri*, 742 N.E.2d at 756. ("[U]nder both federal and Illinois law, the existence and scope of an agency relationship are questions of fact."); *see also In re Subpoena To Huawei Techs. Co.*, 720 F. Supp. 2d 969, 973 (N.D. Ill. 2010) ("the subsidiary-parent relationship is insufficient, standing alone, to create the requisite agency relationship.").

In any event, these questions are common and additionally determinative of comScore's liability. If comScore has no rights under the disclosures or ULA, then it will be hard-pressed to show that Class members nevertheless consented to *comScore's* monitoring.

3. Whether comScore exceeded any consent hinges on OSSProxy's uniform design and functionality.

comScore also asserts that "the question of whether comScore exceeded [any consent given] is fraught with individualized questions," because, essentially, every Class member uses his computer differently. (Def. Br. at 21.) This gambit, however, overlooks several key points.

First, comScore's "scope" inquiry isn't even implicated until the two threshold questions above are answered—*i.e.*, whether any Class member consented to monitoring at all or by comScore in particular. As these are merits questions, no "scope" argument bars certification.

N.E.2d 458, 461-62 (Ill. App. Ct. 1998). But *Knickman* is totally off-point. There, the Court discussed its unsurprising inability to "find a case where the same entity," there, a parent company, "has been held liable on a contract for its breach [as a party to the contract] and also liable for the tort of interfering with the contract [as a non-party to the contract]." *Id.* at 462.

Second, it is undisputed that OSSProxy was commonly designed to monitor for and attempt to access (or intercept, etc.)<sup>6</sup> the *same* information from every panelist. (*See* Pls. Br. at 12-13.) comScore's liability under either the SCA or ECPA does not turn on whether such information *was in fact* accessed or intercepted. Rather, the operative (and common) questions are (1) for the SCA, whether comScore "put [itself] 'in position to acquire the contents of" communications without authorization, *see Shefts v. Petrakis*, No. 10-CV-1104, 2011 WL 5930469, at \*4-5 (C.D. Ill. Nov. 29, 2011) (finding "that it is not required that a defendant open or read a communication in order to be in violation of § 2701"); and (2) for the ECPA, whether comScore "endeavor[ed] to intercept . . . any wire, oral, or electronic communication," 18 U.S.C. § 2511(1)(a); *DirecTV, Inc. v. Schulien*, 401 F. Supp. 2d 906, 912 (N.D. Ill. 2005) ("[Plaintiff] can recover from the defendant under the ECPA if it can establish that defendant . . . *endeavored to* intercept . . . the contents of its electronic communications.]").

Third, there is no dispute that certain information (such as the names of certain files residing on computers) was collected from everyone. (*See*, *e.g.*, Def. Br. at 7-8.) If such collection goes beyond the scope of comScore's limited authorization (*i.e.*, on a merits analysis), then liability follows with respect to every Class member.

Finally, even if comScore's liability turns on the actual receipt of *specific* information (such as, for example, PII related to online credit card transactions or iTunes/smartphone usage), common questions of liability can still be answered even if decertification as to specific Class

In one sentence, comScore tells the Court (in a play to suggest that its actions avoid the ECPA's purview) that its software does not "intercept" communications between a panelist's computer and third parties. (Def. Br. at 7.) Of course, whether OSSProxy does "intercept" communications is a merits issue, but it's worth noting that courts considering this point have endorsed a broad reading of what it means to "intercept" data under the ECPA. *See, e.g., United States v. Szymuszkiewicz*, 622 F.3d 701, 706 (7th Cir. 2010) (holding that under the ECPA the capture of data need not be "contemporaneous" with its transmission to constitute an interception); *Brahmana v. Lembo*, No. C 09-00106 RMW, 2009 WL 1424438, at \*3 (N.D. Cal. May 20, 2009) (an ECPA interception lies where software secretly records and transmits key strokes).

members becomes necessary. *See Butler v. Sears, Roebuck & Co.*, 702 F.3d 359, 362 (7th Cir. 2012) (noting that "[i]f necessary a determination of liability [on a class-wide basis] could be followed by individual hearings . . . [especially where] the stakes in an individual case would be too small to justify the expense of suing"). Here, claim forms could identify Class members with valid claims—by requiring a member to attest, for example, that he made an online purchase using a credit card or used iTunes to back up his smartphone after OSSProxy was installed.

In the end, the common facts of this case show that all questions of consent are answerable on an objective basis for all Class members. The Class should be certified.

## B. The Identification and Ascertainability of Class Members Relies on Objective Criteria, Thus Supporting Predominance, Superiority, and Typicality.

Next, comScore contends that identifying Class members "swamps any common questions in this case," and precludes certification. (Def. Br. at 18.) In sum, while comScore admits that it has a partial list of Class members, (*id.* at 27; *see also* Pls. Br. at 19 n. 27), it claims that this case will require individual "determination[s] by a jury" to identify each Class member, including Harris, who steps forward and for which comScore has no corroborating records. (*Id.* at 18.) Such criticisms, however, miss the mark.

First, comScore's position incorrectly presumes that the identity of all Class members must be ascertained before class certification. A year ago, this exact issue was considered in *Boundas v. Abercrombie & Fitch Stores, Inc.*, 280 F.R.D. 408 (N.D. Ill. 2012). There, the plaintiffs sought certification of a class that received "promotional gift cards [that were later] voided . . . despite having credit remaining[.]" *Id.* at 411. The proposed class included both individuals who currently held a gift card and those who had thrown one away, only a "small proportion of [which could be] identified by [the defendant's records.]" *Id.* at 417. In response to defendant's challenge (mirroring comScore's in this case), Judge Feinerman explained:

It is enough that the class be ascertainable. The class in this case consists primarily of individuals holding an Abercrombie promotional gift card whose value was voided on or around January 30, 2010. That criterion is as objective as they come. The class also includes individuals who threw away their cards because they were told that the balances had been voided. That criterion is not as objective as actually holding a physical card, but anybody claiming class membership on that basis will be required to submit an appropriate affidavit, which can be evaluated during the claims administration process. . . .

*Id.* at 417-18 (citing Manual for Complex Litigation § 21.222, at 270 (4th ed. 2004) (class definition "must be precise, objective, and presently ascertainable")).

The same reasoning applies here. Because ascertaining Class members relies on objective criteria (each either had OSSProxy installed or they didn't) ascertainability is satisfied. Fee CE Design v. Beaty Const., Inc., No. 07 C 3340, 2009 WL 192481, at \*3-4 (N.D. Ill. Jan. 26, 2009) ("A class is identifiable if its members can be ascertained by reference to objective criteria," including a "defendant's conduct," such as receiving an unsolicited fax). In fact, the complexity of ascertaining Class members here is benign compared to Boundas. There, class members who had thrown away their cards would have to swear (through an "affidavit procedure," like that anticipated by comScore (see Def. Br. at 18)) not just that they had possessed a gift card, but that the card (i) had value on it when thrown away and (ii) was discarded in reliance upon the defendant's representations that it had expired. See Boundas, 280 F.R.D. at 417. Here, presently unidentified Class members (i.e., those not appearing in comScore's records) can simply swear that OSSProxy was installed on their computers during the relevant time period. Finally, affidavits from Class members, like those in Boundas, "can be evaluated during the claims administration process" if Plaintiffs prevail at trial to address any remaining concerns. See id.

As for Harris, comScore's contention that "[i]t is . . . unlikely . . . that Harris actually

These simple inquiries distinguish the Class definition from those in the Third Circuit cases cited by comScore, which involved far less objective criteria, including whether a given individual was (1) addicted to nicotine, *Barnes v. Am. Tobacco Co.*, 161 F.3d 127, 134 (3d Cir. 1998), or (2) had a particular tire go flat for a specific reason, *Marcus v. BMW of N. Am., LLC*, 687 F.3d 583, 603-04 (3d Cir. 2012).

downloaded comScore software" is not a serious challenge to the typicality of his claims. (*See* Def. Br. at 18.)<sup>8</sup> First, Harris testified that he downloaded OSSProxy along with a free screensaver from the macupdate.com website in March of 2010. (*See* Dep. Tr. of Mike Harris ("Harris Tr.") at 82:5-11, excerpts of which are attached as Ex. A to the Thomassen Decl.). Second, documents were produced to comScore—materials posted online by Harris minutes after he downloaded and unwittingly installed OSSProxy—that describe in detail his own experiences with the software.<sup>9</sup> (*See* Thomassen Decl. at 3-4; *see also* Harris Tr. at 68:9-71:18, 74:20-25.) Finally, it is a non-issue that Harris's macupdate.com account "shows no records of any downloads" because the macupdate.com site does not require (and did not require) users to "log in" to their website accounts to download software. (Thomassen Decl. at ¶¶ 5-8.) While comScore says it has no record of Harris in its system, the substantial and compelling evidence corroborating his claims shows they are typical of the Class and Subclass.

- C. None of comScore's Claim-Specific Arguments, Asserted as Barriers to Rule 23(b)(3)'s Requirements, Can Defeat Certification of the Class and Subclass. comScore also attacks Plaintiffs' ability to certify specific claims. Its arguments fall apart.
  - 1. The applicable statutory periods of limitation cannot defeat certification.

    comScore contends that individual inquiries are required to determine whether any Class

Without challenging the typicality of Dunstan's claims, comScore repeatedly suggests that his wife downloaded the software. (*See* Def. Br. at 2, 11-12, 20, 29.) comScore tried to subpoena Dunstan's wife for deposition and threatened to subpoena Dunstan's employer for documents. (*See* Pls. Br. at 26, n. 29.) But comScore abandoned its deposition of Dunstan's wife and threat to subpoena his employers, so it's strange (not to mention improper) that it tries to raise the issue again. Plaintiffs' counsel explained that, at the time the software was downloaded, (1) Dunstan was not working and likely at home with access to his computer, and (2) his wife was at work and had no access to Dunstan's computer. (Thomassen Decl. at ¶¶ 9-15.) In any event, even if Dunstan's wife did download the software (an apparent impossibility), its irrelevant as explained *supra*, Section I.A.1.

This issue is worth pausing on. comScore devotes significant time pointing out that neither Dunstan nor Harris specifically remember installing OSSProxy. (Def. Br. at 28-29.) But that fact is entirely consistent with Plaintiffs' theory of the case—*i.e.*, that the installation process for the bundled version of OSSProxy is *designed* to conceal the fact that comScore's software is being installed (Pls. Br. at 5-10))—and supports the typicality of their claims.

member's claim is time-barred for each of the asserted claims, subject to any relevant discovery tolling rules. (Def. Br. at 21-22.) This argument—which is applicable to almost every claim asserted on a class-wide basis—is not a bar to certification.

First, comScore cannot contest that individuals like the named Plaintiffs who installed OSSProxy within two years before this case was filed are within any two-year period. (*See* Def. Br. at 21 n.13.) comScore has no defense against these millions of individuals. (Pls. Br. at 20.)

Second, because comScore's monitoring and collection practices were (and are) ongoing, those Class members with OSSProxy still installed on their computers undoubtedly are within any limitations period. *See Havens Realty Corp. v. Coleman*, 455 U.S. 363, 380 (1982).

Third, discovery demonstrates that the statutory periods were tolled for every Class member until the filing of the complaint. Here, only discovery and expert analysis revealed that the ULA's and disclosures' material promises (*e.g.*, those relating to "filtering" and "purging" PII) were *never* implemented by comScore in the first place. *See supra*, § I.A.1. Unless a given Class member both reverse-engineered OSSProxy *and* managed to, somehow, glean information from comScore's technical staff regarding its post-collection practices, it's highly unlikely that anyone "knew or should have known" of a claim. (*See* Def. Br. at 21.)

Finally, courts have overwhelmingly held that individual statute of limitation defenses present no barrier to certification "[g]iven a sufficient nucleus of common questions." *Cameron v. E. M. Adams & Co.*, 547 F.2d 473, 478 (9th Cir. 1976) (quoting *Williams v. Sinclair*, 529 F.2d 1383, 1388 (9th Cir. 1975)); *see also In re Monumental Life Ins. Co.*, 365 F.3d 408, 420-21 (5th Cir. 2004) (citing *Waste Mgmt. Holdings, Inc.*, 208 F.3d 288, 296 (1st Cir. 2000)) ("To hold that each class member must be deposed as to precisely when, if at all, he learned of defendants' practices would be tantamount to adopting a *per se* rule that civil rights cases involving

deception or concealment cannot be certified outside a two- or three-year period").

Accordingly, comScore's statute of limitations defense cannot defeat certification for any individual Class members' claim, much less prevent certification altogether.

2. Merits discovery will demonstrate that the \$5,000 CFAA "damage or loss" floor is met by the aggregated claims of the Class.

Perhaps trying to bootstrap previously overlooked Rule 12 arguments into its opposition, comScore suggests that the millions of putative Class members cannot aggregate their claims to reach the \$5,000 "damage or loss" floor required by the CFAA, or that "plaintiffs have failed to state any facts that could support a finding of economic loss." (Def. Br. at 22-23.) But on the issue of aggregation, courts routinely find that damages can be aggregated to reach the CFAA's \$5,000 minimum. Thus, comScore's argument (ill suited at the class certification stage) falters on merits-based grounds anyway—yet is answerable on a class-wide basis. See, e.g., In re Toys R US, Inc. Privacy Litig, No. 00-cv-2746, 2001 WL 34517252, \*11 (N.D. Cal. Oct. 9, 2001); In re Apple & AT & TM Antitrust Litig., 596 F. Supp. 2d 1288, 1308 (N.D. Cal. 2008). As for the CFAA's \$5,000 floor, comScore runs ahead of the facts available to the Plaintiffs. Only after the consumer complaints received by comScore are discoverable will Plaintiffs be able to determine whether Class-wide losses, resulting from OSSProxy's installation and operation, meet the CFAA's floor (e.g., presumably other Class members—like Dunstan, out of the millions affected by comScore's conduct—purchased software to remove OSSProxy and complained about the same). This information, in turn, will answer whether comScore's "conduct has caused a loss to one or more persons . . . aggregating at least \$5,000 in value in real economic damages."

Although comScore initially agreed to produce these consumer complaints (Dkt. 67 at 11 (comScore agreeing that "[c]omplaints from Panelists about the issues raised in the Complaint" were "appropriate for the initial phase of class discovery")), it reneged on that promise (Dkt. 108 at 3 ("discovery requests regarding panelist complaints are irrelevant to the issue of class certification")), and Judge Kim ultimately denied Plaintiffs' Motion to Compel production of those documents. (Dkt. 112.)

(Second Am. Compl. at ¶ 107 (Dkt. 161-1).) At this juncture, it suffices that every remaining issue relating to Plaintiffs' CFAA claim is merits-based and determinable on a class-wide basis.

3. Any deficiencies in Plaintiffs' claims for unjust enrichment are best cured through subclasses, rather than by a denial of certification altogether.

comScore rails against certification of the unjust enrichment claim. First, it asserts that "federal courts have generally refused to certify a nationwide class based upon a theory of unjust enrichment," (Def. Br. at 25 (quoting *Thompson v. Jiffy Lube Int'l, Inc.*, 250 F.R.D. 607, 626 (D. Kan. 2008)), and second that "comScore did not receive any benefit" from anyone who was not "a panelist for more than 30 days," (*id.*). Neither argument defeats certification.

As an initial matter, two subclasses (*e.g.*, under California and Illinois law) could be certified. That practice is the clear preference of the Seventh Circuit, in lieu of refusing to certify on the grounds of an overly broad class definition. *See Johnson v. Meriter Health Servs. Emp.*Ret. Plan, 702 F.3d 364, 368 (7th Cir. 2012) (quoting Culver v. City of Milwaukee, 277 F.3d 908, 912 (7th Cir. 2002)) ("[T]he fact that a class is overbroad and should be divided into subclasses is not in itself a reason for refusing to certify the case as a class action.").

Second, comScore's contention that it realizes no benefit from those Class members who are panelists for less than 30 days is another clear merits issue. For one, even assuming that comScore does not use "new" panelist data in its market reports, it benefits from such data nonetheless—by way of refinement of its various algorithms, for example—thus meeting any common law requirements for Plaintiffs' unjust enrichment claim. Further, because those class members affected meet specific, objective criteria (*i.e.*, those who had OSSProxy installed for less-than 30 days), any tension can be resolved by the creation of a subclass, rather than an outright refusal to certify. *See Johnson*, 702 F.3d at 368.

Thus, comScore's arguments do not preclude certification of the unjust enrichment claim.

4. A majority of courts have found that personal computers—the subject of this case—are protected facilities under the SCA.

Next, comScore attempts to slip another Rule 12 argument under the radar, essentially asserting that Plaintiffs cannot state a claim under the SCA because "[a] computer or device belonging to an end-user of an ECS is not [a facility under the SCA]." (Def. Br. at 26 (citing *United States v. Steiger*, 318 F.3d 1039, 1049 (11th Cir. 2003).) Not only is this a common question for the entire class—all of whom downloaded comScore's software to their personal computers—but a host of federal courts disagree with comScore's position. *See*, *e.g.*, *Chance v. Ave. A, Inc.*, 165 F. Supp. 2d 1153, 1161 (W.D. Wash. 2001); *In re Toys R Us*, 2001 WL 34517252, at \*2 n.7; *In re Intuit Privacy Litig.*, 138 F. Supp. 2d 1272, 1275 n.3 (C.D. Cal. 2001); *accord In re DoubleClick Inc. Privacy Litig.*, 154 F. Supp. 2d 497, 509 (S.D.N.Y. 2001); *Cousineau v. Microsoft Corp.*, No. C11-1438-JCC, Dkt. 38 at 10-13 (W.D. Wash. June 22, 2012). Accordingly, comScore's challenge cannot prevent certification.

5. comScore has already described the available statutory damages as "meager" in this case, underscoring the superiority of class proceedings.

Finally, comScore suggests that the "significant" statutory remedies available to individual class members make individual suits preferable. (Def. Br. at 28.) That argument is a non-starter and would "make consumer class actions impossible." *See Murray v. GMAC Mortg. Corp.*, 434 F.3d 948, 952 (7th Cir. 2006); *see also Stillmock v. Weis Mkts., Inc.*, 385 F. App'x 267, 274 (4th Cir. 2010). Besides, comScore has already stated that "if class certification is denied, Plaintiffs will settle or voluntarily withdraw their complaint because the statutory damages at issue . . . are *meager*" and "are likely an insufficient motivation to litigate in the absence of class certification." (Dkt. 88 at 4, 8.) comScore cannot opportunistically change positions as it sees fit. Here, certification is appropriate and preferable.

#### III. CONCLUSION

For all these reasons, Plaintiffs' Motion for Class Certification should be granted.

Dated: March 19, 2013 Respectfully submitted,

MIKE HARRIS AND JEFF DUNSTAN, INDIVIDUALLY AND ON BEHALF OF A CLASS OF SIMILARLY SITUATED INDIVIDUALS,

By: /s/ Rafey S. Balabanian
One of Plaintiffs' Attorneys

Jay Edelson
Rafey S. Balabanian
Ari J. Scharg
Chandler Givens
Benjamin S. Thomassen
EDELSON LLC
350 North LaSalle, Suite 1300
Chicago, Illinois 60654
Telephone: (312) 589-6370
jedelson@edelson.com
rbalabanian@edelson.com
ascharg@edelson.com
cgivens@edelson.com
bthomassen@edelson.com

### **CERTIFICATE OF SERVICE**

I, Rafey S. Balabanian, an attorney, certify that on March 19, 2013, I served the above and foregoing *Plaintiffs' Reply Memorandum in Support of Their Supplemental Motion for Class Certification*, by causing true and accurate copies of such paper to be filed and transmitted to all counsel of record via the Court's CM/ECF electronic filing system, and further by causing true and accurate copies of such paper to be transmitted to all counsel of record via electronic mail, all on this 19th day of March 2013.

/s/ Rafev	S	Balabanian	
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